

cex_retail

Iowa Falls city, IA (1938640) Geography: Place

Top Tapestry Segments	Percent	Demographic Summary	2019	20
Midlife Constants (5E)	33.2%	Population	5,140	5,0
Rustbelt Traditions (5D)	18.5%	Households	2,173	2,1
Small Town Simplicity (12C)	16.8%	Families	1,290	1,2
Retirement Communities (9E)	15.1%	Median Age	41.2	40
Old and Newcomers (8F)	10.6%	Median Household Income	\$52,872	\$55,5
old and Newcomers (or)	10.070	Spending Potential	Average Amount	ψ33/3
		Index	Spent	Tot
Apparel and Services		75	\$1,613.44	\$3,506,0
Men's		75	\$311.53	\$676,9
Women's		75	\$511.55 \$543.82	\$1,181,7
Children's		75	\$241.28	\$524,3
Footwear		76	\$363.59	\$790,0
		70		
Watches & Jewelry			\$105.74	\$229,7
Apparel Products and Services (1)		71	\$47.48	\$103,1
Computer				
Computers and Hardware for Home	Use	74	\$122.25	\$265,6
Portable Memory		71	\$3.16	\$6,8
Computer Software		75	\$7.57	\$16,4
Computer Accessories		77	\$14.64	\$31,8
Entertainment & Recreation		79	\$2,568.95	\$5,582,3
Fees and Admissions		70	\$500.86	\$1,088,3
Membership Fees for Clubs (2)		70	\$164.95	\$358,4
Fees for Participant Sports, excl.	Trips	73	\$78.28	\$170,1
Tickets to Theatre/Operas/Conce		71	\$53.51	\$116,2
Tickets to Movies		70	\$38.26	\$83,1
Tickets to Parks or Museums		72	\$23.34	\$50,7
Admission to Sporting Events, excl. Trips		77	\$48.28	\$104,9
Fees for Recreational Lessons		65	\$93.65	\$203,4
Dating Services		84	\$0.59	\$1,2
TV/Video/Audio		82	\$1,006.21	\$2,186,5
Cable and Satellite Television Ser	vices	84	\$738.46	\$1,604,6
Televisions	VICCS	79	\$85.78	\$186,4
Satellite Dishes		73	\$1.15	\$2,5
	Navore	73		
VCRs, Video Cameras, and DVD I	riayers	80	\$4.47	\$9,7
Miscellaneous Video Equipment			\$20.22	\$43,9
Video Cassettes and DVDs		81	\$9.27	\$20,1
Video Game Hardware/Accessorie	es	80	\$22.32	\$48,4
Video Game Software		78	\$11.82	\$25,6
Rental/Streaming/Downloaded Vi	deo	77	\$35.81	\$77,8
Installation of Televisions		75	\$0.86	\$1,8
Audio (3)		75	\$73.36	\$159,4
Rental and Repair of TV/Radio/So	ound Equipment	86	\$2.71	\$5,8
Pets		83	\$550.04	\$1,195,2
Toys/Games/Crafts/Hobbies (4)		78	\$91.92	\$199,7
Recreational Vehicles and Fees (5)		78	\$124.74	\$271,0
Sports/Recreation/Exercise Equipm	ent (6)	74	\$152.26	\$330,8
Photo Equipment and Supplies (7)		76	\$39.43	\$85,6
Reading (8)		79	\$84.60	\$183,8
Catered Affairs (9)		71	\$18.89	\$41,0
Food		78	\$6,896.03	\$14,985,0
Food at Home		79	\$4,103.27	\$8,916,4
Bakery and Cereal Products		80	\$540.35	\$1,174,1
Meats, Poultry, Fish, and Eggs		79	\$900.02	\$1,955,7
Dairy Products		80	\$429.12	\$932,4 \$932,4
Daily Floudices		77	\$785.50	\$932,4 \$1,706,8
Fruits and Vegetables			7/07 70	5.001.700.6
Fruits and Vegetables	(10)			
Fruits and Vegetables Snacks and Other Food at Home Food Away from Home	(10)	80 76	\$1,448.29 \$2,792.76	\$3,147,1 \$6,068,6

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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	Spending Potential Index	Average Amount Spent	Tot
Financial	<u> </u>	Spec	
Value of Stocks/Bonds/Mutual Funds	79	\$17,031.80	\$37,010,1
Value of Retirement Plans	78	\$74,198.64	\$161,233,6
Value of Other Financial Assets	86	\$4,893.84	\$10,634,3
Vehicle Loan Amount excluding Interest	80	\$2,289.07	\$4,974,1
Value of Credit Card Debt	77	\$1,878.04	\$4,080,9
Health			
Nonprescription Drugs	85	\$121.72	\$264,4
Prescription Drugs	89	\$325.89	\$708,1
Eyeglasses and Contact Lenses	84	\$75.89	\$164,9
Home			
Mortgage Payment and Basics (11)	75	\$7,513.26	\$16,326,3
Maintenance and Remodeling Services	74	\$1,578.92	\$3,430,9
Maintenance and Remodeling Materials (12)	84	\$411.01	\$893,1
Utilities, Fuel, and Public Services	82	\$3,970.17	\$8,627,1
Household Furnishings and Equipment			
Household Textiles (13)	79	\$78.67	\$170,9
Furniture	76	\$466.75	\$1,014,2
Rugs	82	\$26.45	\$57,4
Major Appliances (14)	80	\$281.52	\$611,7
Housewares (15)	79	\$84.50	\$183,6
Small Appliances	79	\$38.20	\$83,0
Luggage	71	\$9.87	\$21,4
Telephones and Accessories	71	\$53.45	\$116,
Household Operations			
Child Care	69	\$351.26	\$763,2
Lawn and Garden (16)	81	\$378.68	\$822,8
Moving/Storage/Freight Express	74	\$49.31	\$107,
Housekeeping Supplies (17)	81	\$608.47	\$1,322,2
Insurance			
Owners and Renters Insurance	84	\$488.42	\$1,061,3
Vehicle Insurance	80	\$1,242.34	\$2,699,6
Life/Other Insurance	82	\$376.76	\$818,6
Health Insurance	83	\$3,262.77	\$7,089,9
Personal Care Products (18)	78	\$389.98	\$847,4
School Books and Supplies (19)	74	\$115.12	\$250,1
Smoking Products	91	\$366.78	\$797,0
Transportation		10.001.00	
Payments on Vehicles excluding Leases	81	\$2,061.07	\$4,478,7
Gasoline and Motor Oil	80	\$1,828.48	\$3,973,2
Vehicle Maintenance and Repairs	82	\$940.66	\$2,044,0
Travel			
Airline Fares	70	\$380.35	\$826,5
Lodging on Trips	75	\$463.60	\$1,007,4
Auto/Truck Rental on Trips	72	\$18.90	\$41,0
Food and Drink on Trips	74	\$399.48	\$868,0

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- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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